

2019 Income Disclosure Statement

Life's Abundance, Inc. is a direct selling company that operates in the United States. In business since 1999, our company offers people who share our passion for wellness the opportunity to earn income based on the sale of products in their sales network.

In direct selling, as in other business models, there is no guarantee of financial success. Commissions earned vary and they are directly related to a Field Representative's sales. For those who work hard and demonstrate all the skills necessary to succeed at this business, there is an opportunity to earn an attractive income.

The chart and information below illustrate Life's Abundance commission paid in 2019.

Rank	% of Reps Paid	Avg. Monthly % of All Reps	Avg. Monthly Pay	Min. Monthly Pay	Max. Monthly Pay	Avg. Annualized Payment	Min Months Since Signup	Max Months Since Signup	Average Months Since Signup
No Rank	4.07%	2.62%	\$22	\$10	\$154	\$259	1	195	23
1. Star	9.70%	6.24%	\$16	\$10	\$78	\$191	1	222	51
2. Star	15.85%	10.19%	\$23	\$10	\$118	\$278	1	220	57
3. Star	10.96%	7.05%	\$42	\$10	\$166	\$503	1	216	52
4. Star	43.84%	28.17%	\$163	\$12	\$26,412	\$1,956	1	234	61
5. Star	12.21%	7.85%	\$383	\$33	\$26,127	\$4,597	1	234	70
6. Star	2.03%	1.31%	\$1,272	\$87	\$13,275	\$15,268	2	235	88
7. Star	0.60%	0.39%	\$2,730	\$683	\$10,257	\$32,765	10	218	87
8. Star	0.39%	0.25%	\$5,302	\$1,092	\$20,483	\$63,630	12	200	89
9. Star	0.33%	0.21%	\$6,566	\$1,753	\$19,889	\$78,796	21	215	104
Grand Total	100.00%	64.27%	\$214	\$10	\$26,412	\$2,566	1	235	61

- In 2019, on a monthly basis an average of 64.27% of ALL Field Representatives received a commission payment.
- In 2019, 91.66% of ALL Field Representatives received at least one commission payment. The average commission earned by Field Representatives receiving at least one commission payment in 2019 was \$2,566.
- The average commission earned by ALL Field Representatives in 2019 was \$2,352. Life's Abundance makes no distinction between active and inactive Field Representatives at this time.
- In 2019, 83.61% of all revenues came from sales of product to customers. The other 16.39% came from sales to Field Representatives, which includes purchases made by Field Representatives for personal use.

<u>Important Note:</u> The figures and statements above should not be considered guarantees or projections of your actual commission earnings.