

Immunotec Income Disclosure Statement for Consultants Residing in the U.S.

Fiscal year 2016 (November 1, 2015 – October 31, 2016)

Immunotec Inc. (the “Company”) develops, manufactures, markets research-driven nutritional products through a network of independent Consultants (“Consultants”).

The time and effort Consultants devote to their respective businesses is an individual choice and is not designated by the Company.

The table below shows the average monthly income range of all Consultants residing in the U.S. in fiscal 2016.

Monthly Income Range (in US \$)	Monthly Average % of Consultants in Range
\$0.00	60.84%
\$1 - \$25.00	11.36%
\$25.01 - \$50.00	6.41%
\$50.01 - \$100.00	5.62%
\$100.01 - \$150.00	3.00%
\$150.01 - \$250.00	3.16%
\$250.01 - \$500.00	4.67%
\$500.01 - \$1000.00	2.44%
\$1000.01 - \$2500.00	1.70%
\$2500.01 - \$5000.00	0.43%
\$5000.00+	0.38%

